

## TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER

## Name of the Issue: IIFL FINANCE LIMITED Issue Opening Date: January 6, 2023

| 2. | Type of Issue  Issue Size (₹ in Crores)                  | PUBLIC ISSUE BY IIFL FINANCE LIMITED, ("COMPANY" OR "ISSUER") SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES OF FACE VALUE OF ₹ 1,000 EACH ("NCDS" OR "DEBENTURES") FOR AN AMOUNT OF ₹ 1,000 MILLION ("BASE ISSUE SIZE") WITH A GREEN SHOE OPTION UP TO ₹ 9,000 MILLION AMOUNTING TO ₹ 10,000 MILLION ("TRANCHE I ISSUE LIMIT") ("TRANCHE I ISSUE") WHICH IS WITHIN THE SHELF LIMIT OF ₹ 50,000 MILLION AND IS BEING OFFERED BY WAY OF TRANCHE I PROSPECTUS DATED DECEMBER 30, 2022 CONTAINING INTER ALIA THE TERMS AND CONDITIONS OF TRANCHE I ISSUE ("TRANCHE I PROSPECTUS"), WHICH SHOULD BE READ TOGETHER WITH THE SHELF PROSPECTUS DATED DECEMBER 30, 2022 ("SHELF PROSPECTUS") FILED WITH THE ROC, STOCK EXCHANGES AND SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"). THE SHELF PROSPECTUS AND TRANCHE I PROSPECTUS CONSTITUTES THE PROSPECTUS ("PROSPECTUS"). TRANCHE I ISSUE IS BEING MADE PURSUANT TO THE PROVISIONS OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021 (THE "SEBI NCS REGULATIONS"), THE COMPANIES ACT, 2013 AND RULES MADE THEREUNDER AS AMENDED AND TO THE EXTENT NOTIFIED.  Tranche I Issue is for a Base Issue size ₹1,000 Million with an option to retain oversubscription up to ₹9,000 Million are representing up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 Million with an option to retain oversubscription up to ₹9,000 MILLION AND TO THE EXTENT AND TO |  |  |  |
|----|--|--|--|--|--|
|    |  | Million, aggregating up to ₹10,000 Million ("Tranche I Issue Limit").  The Company issued and allotted Debentures aggregating to ₹472.11 Crore.  (Source: Minutes of the meeting dated January 23, 2023 between the Company, Lead Managers and the Registrar to the Issue)   |  |  |  |
| 3. | Rating of instrument along with name of                  | the rating agency  |  |  |  |
|    | Particular   | Rating Agency  | Rating                                   |  |  |
|    | (i) As disclosed in the offer document                   | CRISIL Ratings Limited<br>ICRA Limited   | "CRISIL AA/Stable"<br>"ICRA AA (Stable)" |  |  |
|    | (ii) At the end of 1st FY (March 31, 2023)               | CRISIL Ratings Limited<br>ICRA Limited   | "CRISIL AA/Stable"<br>"ICRA AA/(Stable)" |  |  |
|    | (iii) At the end of 2 <sup>nd</sup> FY (March 31, 2024)* | -  |  |  |  |
|    | (iv) At the end of 3rd FY (March 31, 2025)*              | -  | -  |  |  |
|    | * Rating not disclosed as reporting for the rel          | * Rating not disclosed as reporting for the relevant fiscal years has not been completed by the issuer.  |  |  |  |



| 4.  | Whether the security created is  | nether the security created is Yes  |  |   |  |
|---|--|---|--|---|--|
| adequate to ensure 100% asset cover Source: Debenture Trust Deed dated January 20, 2023 |  |   | ed January 20, 2023                            |   |  |
|   | for the debt securities  | Source. 2 55 511 617 Good dated juildary Boy Bobb   |  |   |  |
| 5.  | Subscription level (number of times)   | The Tranche I Issue was subscribed 4.72 times of the Base Issue Size and 0.47 times of the Tranche I Issue Size |  |   |  |
|   | If the issue was undersubscribed, please   | after the bids not banked and technical rejection cases.  |  |   |  |
|   | clarify how the funds were arranged.   | (Source: Minutes of the meeting dated January 23, 2023 between the Company, Lead Managers and the Registrar     |  |   |  |
|   |  | to the Issue)   |  |   |  |
| 6.  | Financials of the issuer (as per the annua   | l financial results submitted to st   | ock exchanges under Regulation 52              | (2) of SEBI (Listing Obligations and        |  |
|   | Disclosure Requirements) Regulations, 2  | 015   |  |   |  |
|   |  |   |  | (₹ in Crore)                                |  |
|   | Parameters   | 1st FY (March 31, 2023)   | 2 <sup>nd</sup> FY (March 31, 2024)*           | 3 <sup>rd</sup> FY (March 31, 2025)*        |  |
|   | Income from operations   | 4,058.18  | NA   | NA  |  |
|   | Net Profit for the period  | 805.49  | NA   | NA  |  |
|   | Paid-up equity share capital   | 76.09   | NA   | NA  |  |
|   | Reserves excluding revaluation reserves  | 5,038.82  | NA   | NA  |  |
|   | *Financials not disclosed as reporting for the relevant fiscal years has not been completed by the issuer.   |   |  |   |  |
| 7.  | Status of the debt securities (whether traded, delisted, suspended by any stock exchange, etc.)  |   |  |   |  |
|   | (i) At the end of 1st FY (March 31, 2023)  |   | Traded   |   |  |
|   | (ii) At the end of 2 <sup>nd</sup> FY (March 31, 2024)*  | NA  |  |   |  |
|   | (iii) At the end of 3rd FY (March 31, 2025)*   | NA  |  |   |  |
|   | NCDs are listed on the BSE Limited (BSE) and National Stock Exchange of India Limited (NSE) w.e.f. January 25, 2023.   |   |  |   |  |
|   | * Trading status not disclosed as reporting for the relevant fiscal years have not been completed  |   |  |   |  |
| 8.  | Change, if any, in directors of issuer from the disclosures in the offer document  |   |  |   |  |
|   | Particular   | Name of Director  | Date of Change                                 | Appointment/Resignation                     |  |
|   | (i) At the end of 1st FY (March 31, 2023)  | Nil   | Nil  | Nil   |  |
|   | (ii) At the end of 2 <sup>nd</sup> FY (March 31, 2024) *   | NA  | NA   | NA  |  |
|   | (iii) At the end of 3 <sup>rd</sup> FY (March 31, 2025)*   | NA  | NA   | NA  |  |
|   | * Changes in Directors not disclosed in the above table as reporting for the relevant fiscal years have not been completed.  |   |  |   |  |
| 9.  | Status of utilization of issue proceeds (as submitted to stock exchanges under Regulation 52 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 |   |  |   |  |
|   | (i) As disclosed in the offer document   | The Net Proceeds raised through t   | ho Issue will be utilized for:                 |   |  |
|   | (1) As disclosed in the oner document  |   |  | pany in the ordinary course of business     |  |
|   |  |   |  | at least 75% of the Net Proceeds of the     |  |
|   |  | Issue.  | ce of existing debts of the company) -         | at least 7.5 /0 of the Net 1 foceeds of the |  |
|   |  | 2. General Corporate Purposes – Not exceeding 25% of the Net Proceeds of the Issue.                             |  |   |  |
|   | <u> </u>   | 2. deliciai doi poiate i ai poses   | to the charactering 20 /0 of the field follows | 01 010 100001                               |  |



|     | (ii) Actual utilization  | NA NA  |  |  |  |
|-----|--|--|--|--|--|
|     | (iii) Reasons for deviation, if any  | NA   |  |  |  |
| 10. | Delay or default in payment of interest/ principal amount (Yes/ No) (If yes, further details of the same may be given) |  |  |  |  |
|     | (i) Disclosures in the offer document on terms of Issue  | NA NA  |  |  |  |
|     |  | NΑ   |  |  |  |
|     | (ii) Delay in payment from the due date  | NA NA  |  |  |  |
|     | (iii) Reasons for delay/ non-payment, if   | NA NA  |  |  |  |
| 11  | any  |  |  |  |  |
| 11. | Any other material information   |  |  |  |  |
|     | Date   | Announcement   |  |  |  |
|     | December 7, 2023   | Brickwork Ratings India Private Limited ("BWR"), the credit rating agency, has revised its outlook on the Non-Convertible Debentures ("NCDs") of IIFL Finance Limited ("the Company") from 'Negative' to 'Stable' and has also reaffirmed the rating at 'BWR AA +'.  |  |  |  |
|     |  | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/b96bd646-a911-41c0-8c46-2211d51fd599.pdf  |  |  |  |
|     | November 30, 2023  | IIFL Finance has raised JPY 7.5 billion (US\$50 million) through external commercial borrowing (ECB) route. This is an inaugural JPY denominated facility for the NBFC. The retail-focused NBFC has raised the funds from Mizuho Bank's Singapore branch.  |  |  |  |
|     |  | The funds were raised at a fairly competitive pricing over TONAR (Tokyo Overnight Average Rate)  |  |  |  |
|     |  | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/3930d205-9206-43d5-80c0-c154db25604b.pdf  |  |  |  |
|     | November 20,2023   | CRISIL Ratings Limited ("CRISIL"), the credit rating agency, has revised its outlook on the long-term debt instruments and bank facilities of IIFL Finance Limited ("the Company") and IIFL Home Finance Limited ("IHFL"), a material subsidiary of the Company, from 'Stable' to 'Positive' and has also reaffirmed the rating at 'CRISIL AA'. Further, the rating on the commercial paper of the Company and IHFL has been reaffirmed at CRISIL A1+. |  |  |  |
|     |  | Further, CRISIL has revised its outlook on the long-term bank facilities and debt instruments of IIFL Samasta Finance Limited ("Samasta"), a material subsidiary of the Company, from 'Stable' to 'Positive' and has also reaffirmed the rating at 'CRISIL AA-/CRISIL PP-MLD AA-/CRISIL A1+'.  |  |  |  |



|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/01989c63-f390-4229-901c-595dce1e25c5.pdf  |
|-------------------|--|
| November 15, 2023 | Acquisition Investment to the extent of Rs. 199,99,99,983/- (Rupees One Hundred Ninety Nine Crores Ninety Nine Lakhs Ninety Nine Thousand Nine Hundred Eighty Three only) in IIFL Samasta Finance Limited by way of subscription to 7,47,94,315 fully paid up equity shares of face value of Rs. 10/- each, at a premium of Rs. 16.74 per share, through Rights Issue. |
|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/c8756ee2-b274-4fb1-8b63-aacc87ca6ecf.pdf  |
| October 18,2023   | Appointment of Mr. Abhiram Bhattacharjee as Chief of Staff with effect from October 18, 2023.  |
|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/0660da91-627e-4984-8ec9-5e4c40fe33cb.pdf  |
| September 25,2023 | On account of the complete maturity of our Medium Term Notes ("MTN"), Moody's Investors Service ("Moody's"), the credit rating agency, has withdrawn the credit ratings of our long-term corporate family program, senior secured foreign currency MTN program and senior secured local currency MTN program   |
|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/3058241a-8bc9-44c6-abe4-4e8ff89ce31f.pdf  |
| September 7,2023  | Fitch Ratings, the credit rating agency, has revised the Outlook from Stable to Positive of the company's rating 'B+' Long-Term Issuer Default Rating (IDR) and affirmed the rating. The rating on Company's medium-term note programme (MTN) has also been affirmed at 'B+'.  |
|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/286fe56f-5108-4cbc-8a2f-76eb10581d4c.pdf  |
| July 7, 2023      | The Company has been re-categorized as mid cap from small cap in terms of the market Cap Classification list released by the Association of Mutual Funds in India ("AMFI") on July 06, 2023  |
|                   | Source: https://www.bseindia.com/xml-data/corpfiling/AttachHis/1901ad2a-35a4-451d-8f09-b1c1ad40cc06.pdf  |



| July 03, 2023 | IIFL Finance, which is one of India's largest non-banking finance Companies stated that it has raised \$175 million through external commercial borrowing (ECB) route in the month of June 2023. The retail focused NBFC has raised \$75 million from HSBC, \$50 million from Union Bank (Sydney) and \$50 million from Bank of Baroda (IFSC unit). The funds were raised at SOFR plus 200 basis points offering competitive sources of funds to the rapidly growing NBFC. |
|---------------|--|
|               | Source: https://www.bseindia.com/xml-data/corpfiling/AttachLive/358e5dab-8321-401d-8939-79c1706da5c8.pdf   |
| June 30, 2023 | Resignation of Ms. Sneha Patwardhan as the Company Secretary and Compliance Officer of the Company and appointment of Ms. Rupal Jain as the Company Secretary and Compliance Officer of the Company w.e.f. July 01, 2023.  |
|               | Source: <a href="https://www.bseindia.com/xml-data/corpfiling/AttachHis/42943d98-5899-4037-92c3-eecf">https://www.bseindia.com/xml-data/corpfiling/AttachHis/42943d98-5899-4037-92c3-eecf</a> <a href="mailto:ea3b3ed6.pdf">ea3b3ed6.pdf</a>   |
| June 22, 2023 | The Company has published an advertisement dated June 21, 2023 pertaining to issuance of an addendum to the Tranche II Prospectus. The said advertisement has been published on June 22, 2023 in the below mentioned English national daily and regional daily newspapers with wide circulation:  Business Standard (in English and Hindi) and Tarun Bharat (in Marathi)   |
|               | Source: <a href="https://www.bseindia.com/xml-data/corpfiling/AttachHis/13a7befa-e51f-4074-8c86-e2b6a02d7128.pdf">https://www.bseindia.com/xml-data/corpfiling/AttachHis/13a7befa-e51f-4074-8c86-e2b6a02d7128.pdf</a>  |

All the above information is updated as on April 01, 2023 unless indicated otherwise.